



## **Employment Opportunity Renewable Energy Project Developer**

AREA is owned by the municipal utilities of Berwick, Mahone Bay and Antigonish, and has a mandate to further the clean technology pursuits of its municipal owners along with other municipalities in Nova Scotia. The Riverport Electric Light Commission is also a key customer. AREA currently owns and operates the 23.5 MW Ellershouse Wind Farm, which is structured to provide benefit to both its owner municipalities and the towns' electric customers. AREA also manages the power arrangements of its four customers in a competitive wholesale electricity marketplace and periodically provides municipal electric utility management services in Nova Scotia. AREA's 9MW community solar gardens are under construction.

The four municipal electric utilities are working with AREA as they pursue net zero carbon for the remaining 80GWh/35MW of annual electricity requirements. Specifically, AREA will be developing various decarbonization pathways contemplating additional wind and solar PV energy, energy storage and other means of providing clean capacity. In order to accelerate decarbonization and achieve the Provincial Renewable Energy Standard of 80% renewables by 2030, AREA seeks to hire an entrepreneurial Project Developer that can mesh well-developed analytical, problem-solving, communication and time management skills inside a municipal governance structure. This is a permanent position, providing exposure to every aspect of the electricity industry including generation, transmission, distribution, utility management, regulatory and customer service.

Under the direction of the General Manager, the selected Project Developer will be responsible for the following two categories of activities:

- all functions necessary to move various utility-scale clean energy and clean capacity concepts from green field development to commercial operations
- contributing to other company activities as assigned to grow the Developer's skill set and experience so that the Developer can be a long-term resource for AREA, its owner towns and their electric utilities.

The successful candidate will have at least a post-secondary degree in Business, Physical Science, Engineering, or related discipline, or equivalent work experience. Demonstrated previous experience in energy project development. Alternatively, previous experience (5 years minimum) in a relevant project management position with proven track record. Experience with budgeting and financial modeling/reporting is desirable as is a technical background relating to system components.

Applicants are asked to provide a resume and a single-page cover letter outlining the reasons why the candidate is a match for AREA's job posting. Candidates should specifically highlight how the candidate intends to navigate the entrepreneurial-municipal spectrum for utility-scale renewable energy projects owned by municipalities. A short list of applicants will be selected to answer, in written format, a few scenario-based questions for discussion during the interview.

Salary negotiable based on qualifications, compensation includes a competitive benefits and pension plan.

Resumes will be accepted until 3:30 pm March 11<sup>th</sup> , 2022 by emailing Aaron Long:  
[aaron.long@municipalenergy.ca](mailto:aaron.long@municipalenergy.ca).

We thank all applicants for their interest. However, only those selected for an interview will be contacted.

AREA is an Equal Opportunity Employer.